

Life Quote Guide

1. Name
2. Date of Birth
3. Gender
4. Nicotine or Non
5. Product Type: UL, WL, Term, IUL
6. Objectives: Death Benefit, Living Benefits, Disability, Long Term Care, Cash Growth, Tax Free Retirement
7. Height and Weight
8. State
9. Coverage Amount
10. Premium Amount (Optional)
11. Medications
12. General Health Issues
13. Preferred, or Standard, or Poor Rating

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